

Dear Recipient,

Here is your Previous Days' Performance for Jersey Mikes.

Date: 2025-03-12

\*Green Shading for Daily | Yellow Shading for Weekly | Orange Shading for Yearly

### **CONSOLIDATED LEVEL:**

#### Sales:

Net	Net	Year	WTD Net	WTD Net	WTD Year	YTD Net	SSS YTD Net	YTD Net	YTD	SSS YTD
Sales	Sales PY	Growth	Sales	Sales PY	Growth	Sales	Sales	Sales PY	AUV	Growth
\$26,501	\$28,223	-6.1%	\$82,729	\$75,713	9.3%	\$1,990,471	\$1,990,471	\$1,879,970	\$27,267	5.9%

### **Bread:**

Avg Daily	Avg Daily	Year	WTD Average	WTD Average	WTD	YTD Average	YTD Average	YTD
Bread	Bread PY	Growth	Daily Bread	Daily Bread PY	Growth	Daily Bread	Daily Bread PY	Growth
140	163	-14.0%	146	145	0.8%	155	153	1.1%

### Flexe Audit:

Total Refund	Total Refund	Total Refunds Without Comment Count	Total Refunds Without	Total	Total Lead Time
Count	Amount		Comment Amount	Payouts	Changes
2	\$31.23	3	\$58.79	\$14.81	0

<sup>\*</sup> Red Shading when Refunds Without Comments/Lead Time Changes/Payouts are greater than 0 and Green Shading when less

### **Zenput/Harri Audit:**

Avg CID Over/Short	Avg Bread Over/Short	Avg No. Employee Meals	Avg Late Clock Ins
\$-85.96	57	1.0	0.0

<sup>\*</sup> Red Shading when Avg CID Over/Short is greater than \$2 and Green Shading when less \* Red Shading when Avg Bread Over/Short is greater than 10 Bread and Green Shading when less \* Red Shading when Avg No. Employee Meals is less than 2 and Green Shading when greater

## **REGION LEVEL:**

## Sales:

Last Name	Region	Net Sales	Net Sales PY	Year Growth	WTD Net Sales	WTD Net Sales PY	WTD Year Growth	YTD Net Sales	SSS YTD Net Sales	YTD Net Sales PY	YTD AUV	SSS YTD Growth
East	East	\$11,103	\$10,496	5.8%	\$33,485	\$31,530	6.2%	\$810,125	\$810,125	\$726,495	\$25,894	11.5%
West	West	\$7,079	\$7,769	-8.9%	\$21,247	\$16,152	31.5%	\$536,892	\$536,892	\$500,573	\$25,741	7.3%
South	South	\$8,320	\$9,957	-16.4%	\$27,997	\$28,030	-0.1%	\$643,455	\$643,455	\$652,902	\$30,851	-1.4%

## Bread:

Last Name	Region	Avg Daily Bread	Avg Daily Bread PY	Year Growth	WTD Average Daily Bread	WTD Average Daily Bread PY	WTD Growth	YTD Average Daily Bread	YTD Average Daily Bread PY	YTD Growth
East	East	143	147	-2.8%	141	144	-1.6%	151	144	4.7%
West	West	135	159	-15.4%	141	118	19.1%	154	152	1.2%
South	South	142	191	-25.8%	159	174	-8.6%	161	167	-3.7%

# Flexe Audit:

Last Name	Region	Total Refund Count	Total Refund Amount	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts	Total Lead Time Changes
South	South	1	\$16.60	2	\$38.81	\$13.07	0
East	East	1	\$14.63	1	\$19.98	\$0.00	0
West	West	0	\$0.00	0	\$0.00	\$0.00	0

# Zenput/Harri Audit:

Last Name	Region	Avg CID Over/Short	Avg Bread Over/Short	Avg No. Employee Meals	Avg Late Clock Ins
South	South	\$-363.21	52	1.0	0.0
West	West	\$39.57	5	0.5	0.0
East	East	\$121.75	81	1.3	0.0

## STORE LEVEL:

### Sales:

Store	Site ID	Net Sales	Net Sales PY	Year Growth	WTD Net Sales	WTD Net Sales PY	WTD Year Growth	YTD Net Sales	SSS YTD Net Sales	YTD Net Sales PY	YTD AUV	SSS YTD Growth
Hanover	50005	\$3,239	\$3,267	-0.9%	\$7,828	\$8,067	-3.0%	\$197,231	\$197,231	\$170,322	\$18,913	15.8%
Gates	50003	\$4,773	\$4,949	-3.5%	\$13,522	\$8,281	63.3%	\$350,892	\$350,892	\$305,080	\$33,647	15.0%
Constantia	50006	\$4,858	\$4,148	17.1%	\$14,770	\$13,665	8.1%	\$382,548	\$382,548	\$334,633	\$36,683	14.3%
Alnwick	50001	\$3,355	\$4,916	-31.8%	\$11,227	\$11,941	-6.0%	\$256,157	\$256,157	\$231,231	\$24,563	10.8%
Middletown	50007	\$3,006	\$3,081	-2.5%	\$10,887	\$9,799	11.1%	\$230,346	\$230,346	\$221,540	\$22,088	4.0%
Victory Park	50004	\$2,306	\$2,821	-18.2%	\$7,725	\$7,872	-1.9%	\$186,000	\$186,000	\$195,493	\$17,836	-4.9%
Victor	50002	\$4,965	\$5,042	-1.5%	\$16,770	\$16,089	4.2%	\$387,297	\$387,297	\$421,671	\$37,138	-8.2%
	Total	\$26,501	\$28,223	-6.1%	\$82,729	\$75,713	9.3%	\$1,990,471	\$1,990,471	\$1,879,970	\$27,267	5.9%

## **Bread:**

Store	Site ID	Avg Daily Bread	Avg Daily Bread PY	Year Growth	WTD Average Daily Bread	WTD Average Daily Bread PY	WTD Growth	YTD Average Daily Bread	YTD Average Daily Bread PY	YTD Growth
Constantia	50006	171	154	11.3%	167	168	-0.1%	198	176	12.7%
Hanover	50005	126	144	-12.4%	105	114	-8.1%	116	106	8.9%
Alnwick	50001	140	213	-34.1%	150	168	-10.5%	144	137	5.1%
Gates	50003	177	203	-13.1%	177	127	40.0%	194	187	4.2%
Victory Park	50004	93	116	-19.6%	105	110	-4.9%	113	117	-3.5%
Middletown	50007	132	144	-8.3%	152	149	1.6%	139	151	-7.4%
Victor	50002	144	170	-15.4%	168	180	-6.7%	178	198	-9.7%
	Total	140	163	-14.0%	146	145	0.8%	155	153	1.1%

## Flexe Audit:

Store	Site ID	Total Refund Count	Total Refund Amount	Refund Comments	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts	Payout Comments	Total Lead Time Changes
Alnwick	50001	1	\$16.60	Parent, Child	2	\$38.81	\$14.81	brought bleach	0

Store	Site ID	Total Refund Count	Total Refund Amount	Refund Comments	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts	Payout Comments	Total Lead Time Changes
Middletown	50007	1	\$14.63		1	\$19.98	\$0.00		0
Constantia	50006	0	\$0.00		0	\$0.00	\$0.00		0
Victor	50002	0	\$0.00		0	\$0.00	\$0.00		0
Victory Park	50004	0	\$0.00		0	\$0.00	\$0.00		0
Gates	50003	0	\$0.00		0	\$0.00	\$0.00		0
Hanover	50005	0	\$0.00		0	\$0.00	\$0.00		0
	Total	2	\$31.23		3	\$58.79	\$14.81		0

# Zenput/Harri Audit:

Store	Site ID	Total CID Over/Short	Total Bread Over/Short	Total No. Employee Meals	Late Clock Ins
Alnwick	50001	\$-598.11	117	0.0	0.0
Middletown	50007	\$-75.48	151	1.0	0.0
Victor	50002	\$-24.46	0	2.0	0.0
Hanover	50005	\$0.00	0	1.0	0.0
Constantia	50006	\$49.78	64	2.0	0.0
Gates	50003	\$54.25	6	1.0	0.0
Victory Park	50004	\$78.25	4	0.0	0.0
	Total	\$-85.96	57	1.0	0.0