



Dear Recipient,

Here is your Week's Performance for Jersey Mikes for **Week: 10 in Year 2025 (Dates: 2025-03-03 to 2025-03-09)**.
Store Count: 7

*Green Shading for Weekly | Yellow Shading for Period | Orange Shading for Yearly

CONSOLIDATED LEVEL:

Sales:

Net Sales CW	Net Sales PYCW	Year Growth CW	Net Sales CP	Net Sales PYCP	Year Growth CP	YTD Net Sales	YTD Net Sales PY	YTD AUV	YTD Growth
\$191,576	\$195,547	-2.0%	\$387,403	\$402,717	-3.8%	\$1,907,742	\$1,804,258	\$27,253	5.7%

Bread:

Avg Bread Count CW	Avg Bread Count PYCW	Avg Growth CW	Avg Bread Count CP	Avg Growth CP	Bread Count YTD	PY Bread Count YTD	Avg Growth YTD
152	157	-3.6%	163	-5.3%	155	153	1.1%

COGs:

Actual % CW	Theoretical % CW	Variance % CW	Actual % CP	Theoretical % CP	Variance % CP	Actual % YTD	Theoretical % YTD	Variance % YTD
19.1%	20.0%	-0.9%	24.6%	22.1%	2.5%	21.4%	20.3%	1.1%

Flexe Audit:

Total Refund Count	Total Refund Amount	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts
24	\$730	35	\$228	\$82

* Red Shading when Refunds Without Comments/Payouts are greater than 0 and Green Shading when less

Zenput/Harri Audit:

Avg Register CID Over/Short	Avg Bank CID Over/Short	Avg Bread Over/Short	Avg No. Employee Meals	Avg Late Clock Ins
\$-4	\$1,522	14	7	0.0

* Red Shading when Avg CID Over/Short is greater than \$10 and Green Shading when less
 * Red Shading when Avg Bread Over/Short is greater than 30 Bread and Green Shading when less
 * Red Shading when Avg No. Employee Meals is less than 2 and Green Shading when greater

REGION LEVEL:

Sales:

Region	Avg Net Sales CW	Avg Net Sales PYCW	Avg Year Growth CW	Avg Net Sales CP	Avg Net Sales PYCP	Avg Year Growth CP	Avg YTD Net Sales	Avg YTD Net Sales PY	Avg YTD Growth
East	\$26,368	\$24,656	6.9%	\$26,328	\$25,740	2.3%	\$25,888	\$23,165	11.8%
West	\$26,067	\$27,486	-5.2%	\$27,201	\$27,380	-0.7%	\$25,782	\$24,221	6.5%
South	\$30,169	\$33,303	-9.4%	\$30,157	\$34,689	-13.1%	\$30,773	\$31,244	-1.5%

Bread:

Region	Avg Bread Count CW	Avg Bread Count PYCW	Avg Growth CW	Avg Bread Count PYCP	Avg Growth CP	Bread Count YTD	PY Bread Count YTD	Avg Growth YTD
East	154	147	4.5%	152	1.4%	151	144	5.0%
West	150	160	-5.8%	164	-3.9%	154	153	0.6%
South	150	170	-12.2%	177	-15.2%	161	167	-3.5%

COGs:

Region	Actual % CW	Theoretical % CW	Variance % CW	Actual % CP	Theoretical % CP	Variance % CP	Actual % YTD	Theoretical % YTD	Variance % YTD
South	9.2%	9.3%	-0.2%	12.1%	11.4%	0.7%	10.4%	10.1%	0.3%
West	18.6%	20.1%	-1.5%	24.1%	21.0%	3.0%	22.8%	21.8%	1.1%
East	27.0%	28.0%	-1.0%	34.5%	31.0%	3.5%	29.1%	27.3%	1.8%

Flexe Audit:

Region	Total Refund Count	Total Refund Amount	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts
South	14	\$262	31	\$190	\$7
East	7	\$431	3	\$23	\$0
West	3	\$37	1	\$14	\$75

Zenput/Harri Audit:

Region	Avg Register CID Over/Short	Avg Bank CID Over/Short	Avg Bread Over/Short	Avg No. Employee Meals	Avg Late Clock Ins
South	\$-44	\$2,759	3	9	0.0
East	\$-30	\$741	28	8	0.0
West	\$-13	\$1,327	-3	4	0.0

STORE LEVEL:

Sales:

Store	Site ID	Last Name	Net Sales CW	Net Sales PYCW	Year Growth CW	Net Sales CP	Net Sales PYCP	Year Growth CP	YTD Net Sales	YTD Net Sales PY	YTD AUV	YTD Growth
Hanover	50005	Manager 5	\$21,097	\$17,922	17.7%	\$39,904	\$36,449	9.5%	\$189,403	\$162,255	\$18,940	16.7%
Constantia	50006	Manager 6	\$36,001	\$33,813	6.5%	\$74,292	\$72,638	2.3%	\$367,778	\$320,968	\$36,778	14.6%
Gates	50003	Manager 3	\$34,366	\$31,348	9.6%	\$71,648	\$66,221	8.2%	\$337,370	\$296,800	\$33,737	13.7%
Alnwick	50001	Manager 1	\$25,076	\$24,450	2.6%	\$52,795	\$49,855	5.9%	\$244,930	\$219,290	\$24,493	11.7%
Middletown	50007	Manager 7	\$22,006	\$22,232	-1.0%	\$43,772	\$45,356	-3.5%	\$219,459	\$211,741	\$21,946	3.6%
Victory Park	50004	Manager 4	\$17,767	\$23,624	-24.8%	\$37,157	\$43,298	-14.2%	\$178,275	\$187,621	\$17,828	-5.0%
Victor	50002	Manager 2	\$35,263	\$42,157	-16.4%	\$67,835	\$88,901	-23.7%	\$370,528	\$405,582	\$37,053	-8.6%
Total			\$191,576	\$195,547	-2.0%	\$387,403	\$402,717	-3.8%	\$1,907,742	\$1,804,258	\$27,253	5.7%

Bread:

Store	Site ID	Last Name	Avg Bread Count CW	Avg Bread Count PYCW	Avg Growth CW	Avg Bread Count PYCP	Avg Growth CP	Bread Count YTD	PY Bread Count YTD	Avg Growth YTD
Constantia	50006	Manager 6	193	180	7.0%	189	7.0%	199	176	13.2%
Hanover	50005	Manager 5	130	113	15.1%	116	5.4%	116	106	9.7%
Alnwick	50001	Manager 1	149	145	3.0%	147	6.7%	143	135	5.9%
Gates	50003	Manager 3	195	190	2.8%	202	1.0%	195	189	3.2%
Victory Park	50004	Manager 4	106	130	-18.3%	125	-11.8%	113	118	-3.5%
Middletown	50007	Manager 7	139	148	-6.5%	151	-8.8%	139	151	-7.8%
Victor	50002	Manager 2	150	196	-23.4%	207	-30.7%	179	198	-9.8%
Total			152	157	-3.6%	163	-5.3%	155	153	1.1%

COGs:

Store	Site ID	Last Name	Actual % CW	Theoretical % CW	Variance % CW	Actual % CP	Theoretical % CP	Variance % CP	Actual % YTD	Theoretical % YTD	Variance % YTD
Gates	50003	Manager 3	13.1%	14.7%	-1.6%	16.9%	15.5%	1.4%	16.4%	16.0%	0.4%
Alnwick	50001	Manager 1	21.9%	22.3%	-0.4%	27.5%	25.9%	1.6%	26.1%	25.2%	0.9%

Store	Site ID	Last Name	Actual % CW	Theoretical % CW	Variance % CW	Actual % CP	Theoretical % CP	Variance % CP	Actual % YTD	Theoretical % YTD	Variance % YTD
Constantia	50006	Manager 6	25.8%	26.2%	-0.4%	31.4%	27.2%	4.2%	23.5%	22.0%	1.5%
Middletown	50007	Manager 7	24.5%	26.9%	-2.4%	32.7%	30.6%	2.1%	30.9%	29.1%	1.8%
Victory Park	50004	Manager 4	29.0%	30.5%	-1.5%	37.7%	31.6%	6.1%	35.0%	32.7%	2.3%
Hanover	50005	Manager 5	31.7%	32.2%	-0.5%	42.2%	38.6%	3.6%	38.0%	35.7%	2.3%
Victor	50002	Manager 2									
	Total		19.1%	20.0%	-0.9%	24.6%	22.1%	2.5%	21.4%	20.3%	1.1%

Flexe Audit:

Store	Site ID	Last Name	Total Refund Count	Total Refund Amount	Total Refunds Without Comment Count	Total Refunds Without Comment Amount	Total Payouts
Victor	50002	Manager 2	13	\$169	0	\$0	\$0
Constantia	50006	Manager 6	3	\$58	3	\$23	\$0
Hanover	50005	Manager 5	3	\$363	0	\$0	\$0
Gates	50003	Manager 3	2	\$24	0	\$0	\$75
Victory Park	50004	Manager 4	1	\$13	1	\$14	\$0
Middletown	50007	Manager 7	1	\$9	0	\$0	\$0
Alnwick	50001	Manager 1	1	\$93	31	\$190	\$7
	Total		24	\$730	35	\$228	\$82

Zenput/Harri Audit:

Store	Site ID	Last Name	Total Register CID Over/Short	Total Bank CID Over/Short	Total Bread Over/Short	No. Employee Meals	Late Clock Ins
Middletown	50007	Manager 7	\$-64	\$-294	6	2	0.0
Gates	50003	Manager 3	\$-28	\$-223	-0	6	0.0
Victory Park	50004	Manager 4	\$-14	\$2,102	-1	3	0.0
Hanover	50005	Manager 5	\$-9	\$112	71	12	0.0
Victor	50002	Manager 2	\$8	\$0	0	17	0.0
Constantia	50006	Manager 6	\$27	\$3,440	15	15	0.0

Store	Site ID	Last Name	Total Register CID Over/Short	Total Bank CID Over/Short	Total Bread Over/Short	No. Employee Meals	Late Clock Ins
Alnwick	50001	Manager 1	\$52	\$4,138	9	5	0.0
		Total	\$-4	\$1,522	14	7	0.0