



Dear Callum,
Here is your Weekly Executive Report for Jersey Mikes Restaurants.
Report for Week: 10 of 2025

Overview

Total Stores: 7

Year To Date Net Sales vs PY Sales:

Net Sales: **\$1,907,742**
PY Sales: **\$1,804,258**
Growth: **5.7%**

Year To Date Same Store Sales vs PY Sales:

Net Sales: **\$1,907,742**
PY Sales: **\$1,804,258**
Growth: **5.7%**

Weekly Net Sales:

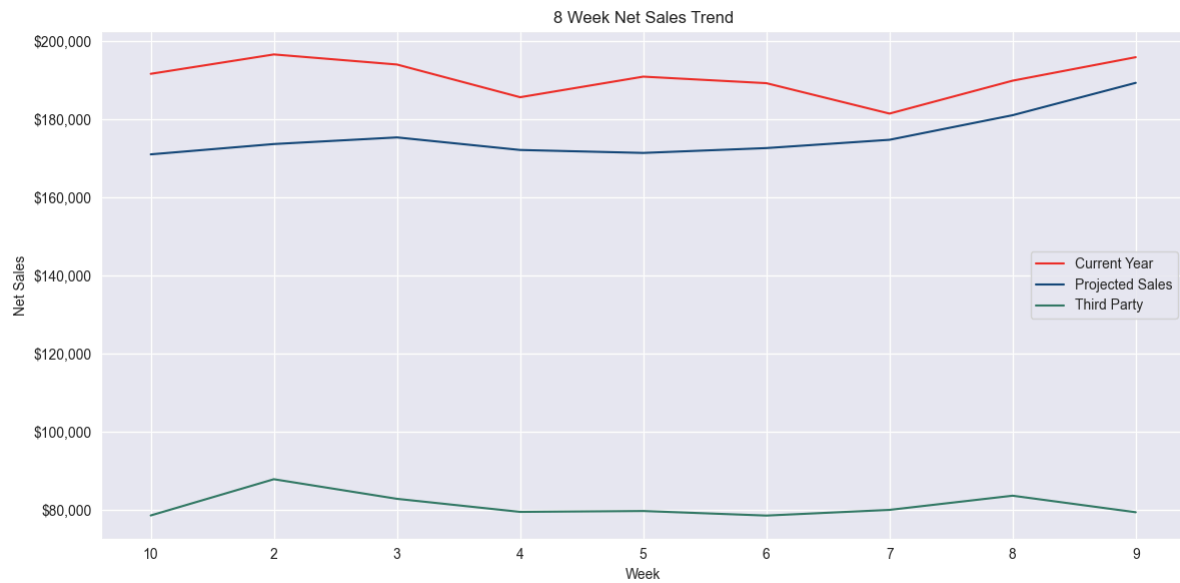
Net Sales : **\$191,575.57**
3rd Party : **\$78,647**

Average Transaction Value: **20.92**

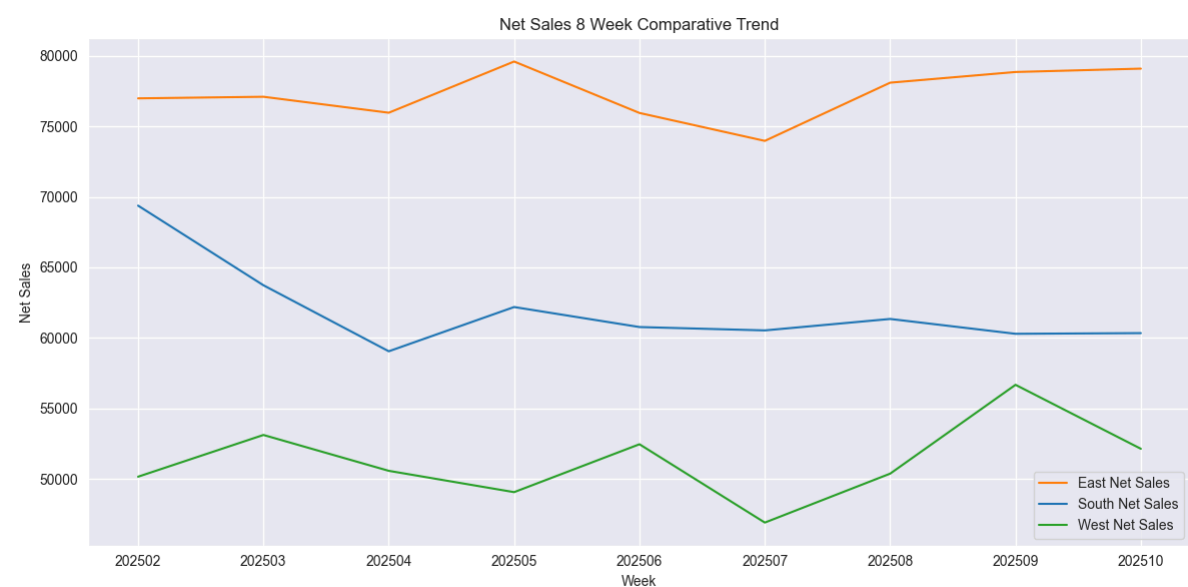
YTD Average Weekly Sales: **\$190,774**

Jersey Mikes Restaurants Net Sales

8 Week Sales Trend



[Drill Into Details Here](#)



Weekly Net Sales Breakdown

Store Name	Site ID	Last Name	Current Week	Projected Sales	Previous Week	Growth	4 Week Avg	4 Week Avg Growth %	Bread Count CW	Forecasted Bread	ATV	ATV Walk-In	ATV Online	ATV Third-Party	Week Sales Rank CY	Alert
Alnwick	50001	Manager 1	\$25,076	\$28,289	\$27,718	-9.5%	\$25,029	0.2%	1,044	1,057	\$19.03	\$17.00	\$20.41	\$23.35		
Victor	50002	Manager 2	\$35,263	\$28,992	\$32,573	8.3%	\$35,597	-0.9%	1,052	935	\$24.40	\$1.46	\$21.51	\$25.25		
Gates	50003	Manager 3	\$34,366	\$21,095	\$37,282	-7.8%	\$34,025	1.0%	1,365	917	\$20.58	\$16.04	\$23.97	\$24.76		
Victory Park	50004	Manager 4	\$17,767	\$25,693	\$19,390	-8.4%	\$17,493	1.6%	742	1,186	\$19.46	\$17.35	\$20.60	\$26.34		
Hanover	50005	Manager 5	\$21,097	\$20,928	\$18,807	12.2%	\$19,284	9.4%	913	872	\$20.07	\$16.81	\$25.42	\$24.43	1	
Constantia	50006	Manager 6	\$36,001	\$23,163	\$38,291	-6.0%	\$36,784	-2.1%	1,349	890	\$21.71	\$18.23	\$22.47	\$25.43		
Middletown	50007	Manager 7	\$22,006	\$24,285	\$21,767	1.1%	\$21,445	2.6%	971	854	\$19.99	\$18.89	\$21.16	\$24.71		
Total			\$191,576	\$170,983	\$195,828	-2.2%	\$189,657	1.0%	7,436	7,572	\$20.92	\$17.31	\$22.53	\$25.01		

* Alert if weekly growth is below -10%

* Week Sales Rank CY returned if the Current Week Sales is in the top 3 of Sales for the year.

SSS YOY

Store Name	Site ID	Last Name	Current Week	PY Current Week	Weekly Growth	PY YTD Net Sales	CY YTD Net Sales	Yearly Growth	Alert
Alnwick	50001	Manager 1	\$25,076	\$24,450	2.6%	\$219,290	\$244,930	11.7%	
Victor	50002	Manager 2	\$35,263	\$42,157	-16.4%	\$405,582	\$370,528	-8.6%	
Gates	50003	Manager 3	\$34,366	\$31,348	9.6%	\$296,800	\$337,370	13.7%	
Victory Park	50004	Manager 4	\$17,767	\$23,624	-24.8%	\$187,621	\$178,275	-5.0%	
Hanover	50005	Manager 5	\$21,097	\$17,922	17.7%	\$162,255	\$189,403	16.7%	
Constantia	50006	Manager 6	\$36,001	\$33,813	6.5%	\$320,968	\$367,778	14.6%	
Middletown	50007	Manager 7	\$22,006	\$22,232	-1.0%	\$211,741	\$219,459	3.6%	
Total			\$191,576	\$195,547	-2.0%	\$1,804,258	\$1,907,742	5.7%	

* Alert if YOY growth is below -10%

* Stores to start populating on SSS 12 weeks after open date

[Drill Into Details Here](#)

Weekly Average Net Sales/Bread Count/Transactions Stats

Site ID	Avg Weekend Net Sales	Avg Weekday Sales	Avg Lunch (9-3) Net Sales	Avg Close (3-9) Net Sales	Avg Lunch (9-3) %	Avg Close (3-9) %	Avg Weekend Bread Count	Avg Weekday Bread Count	Avg Lunch (9-3) Bread Count	Avg Close (3-9) Bread Count	Avg Weekend Transactions	Avg Weekday Transactions	Avg Lunch (9-3) Transactions	Avg Close (3-9) Transactions
50001	\$2,950	\$3,835	\$1,823	\$1,731	51.3%	48.7%	125	159	73	75	150	204	100	88
50002	\$4,574	\$5,223	\$3,026	\$1,953	60.8%	39.2%	135	156	89	59	183	216	122	83
50003	\$4,256	\$5,171	\$2,591	\$2,318	52.8%	47.2%	174	203	99	96	206	251	124	114
50004	\$3,023	\$2,344	\$1,488	\$1,042	58.8%	41.2%	128	97	60	45	128	132	78	52
50005	\$2,855	\$3,077	\$1,776	\$1,201	59.7%	40.3%	129	131	73	56	146	152	91	58
50006	\$5,089	\$5,164	\$2,614	\$2,528	50.8%	49.2%	175	200	95	97	222	243	120	116
50007	\$3,591	\$2,965	\$1,566	\$1,565	50.0%	50.0%	157	131	65	73	165	154	80	77
Total	\$3,763	\$3,969	\$2,126	\$1,763	54.7%	45.3%	146	154	79	72	171	193	102	84

Sales Type Breakdown

Store Name	Site ID	Last Name	Walk In	Online Sales	3rd Party	Total Online
Alnwick	50001	Manager 1	55.3%	13.1%	30.8%	43.9%
Victor	50002	Manager 2	0.1%	11.8%	88.1%	99.9%
Gates	50003	Manager 3	35.8%	26.2%	36.3%	62.5%
Victory Park	50004	Manager 4	55.9%	22.9%	21.2%	44.1%
Hanover	50005	Manager 5	50.6%	32.2%	16.9%	49.1%
Constantia	50006	Manager 6	39.6%	11.3%	49.0%	60.2%
Middletown	50007	Manager 7	62.1%	26.9%	11.0%	37.9%

Store Name	Site ID	Last Name	Walk In	Online Sales	3rd Party	Total Online
Total			39.0%	19.5%	41.0%	60.5%

ezCoter Completed Orders

Site ID	Store Name	Last Name	Number of Orders	Net Sales
50001	Alnwick	Manager 1	1	\$251.57
50002	Victor	Manager 2	0	\$0.00
50003	Gates	Manager 3	2	\$328.59
50004	Victory Park	Manager 4	0	\$0.00
50005	Hanover	Manager 5	0	\$0.00
50006	Constantia	Manager 6	2	\$331.67
50007	Middletown	Manager 7	1	\$171.64
Total			6	\$1,083.48

Catering Sales

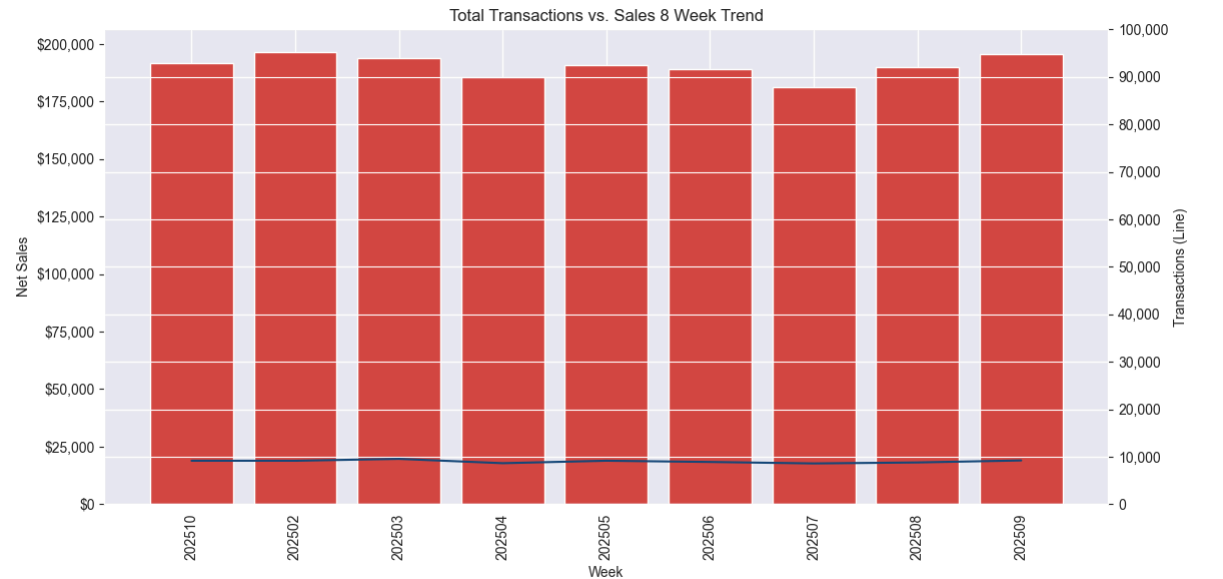
Site ID	Store Name	Last Name	Catering Tickets	Catering Sales	Catering %
50001	Alnwick	Manager 1	2	\$451.70	1.8%
50002	Victor	Manager 2	2	\$310.06	0.9%
50003	Gates	Manager 3	5	\$857.07	2.5%
50004	Victory Park	Manager 4	0	\$0.00	0.0%
50005	Hanover	Manager 5	3	\$341.82	1.6%
50006	Constantia	Manager 6	9	\$1,561.79	4.3%
50007	Middletown	Manager 7	7	\$1,990.52	9.1%
Total			28	\$5,512.97	2.9%

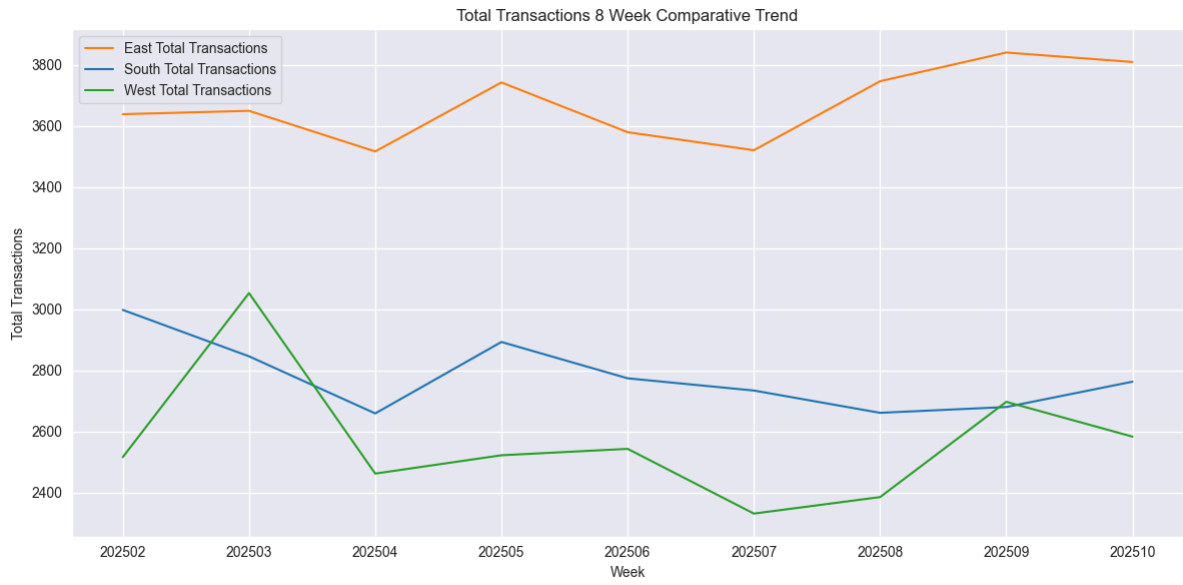
Third Party Sales

Store Name	Last Name	Site ID	Uber eats Sales CW	Doordash Sales CW	Grubhub Sales CW	UberEats % CW	DoorDash % CW	GrubHub % CW	Uber eats Sales PW	Doordash Sales PW	Grubhub Sales PW	UberEats % PW	DoorDash % PW	GrubHub % PW	Third Party Alert
Alnwick	Manager 1	50001	\$4818.27	\$2617.83	\$292.01	62.4%	33.9%	3.8%	\$4824.18	\$2558.03	\$529.56	61.0%	32.3%	6.7%	0
Victor	Manager 2	50002	\$15225.86	\$8134.40	\$7699.02	49.0%	26.2%	24.8%	\$15017.16	\$6410.76	\$8192.82	50.7%	21.6%	27.7%	0
Gates	Manager 3	50003	\$2710.43	\$9317.79	\$450.74	21.7%	74.7%	3.6%	\$3458.74	\$8685.90	\$781.72	26.8%	67.2%	6.0%	0
Victory Park	Manager 4	50004	\$1520.63	\$1832.68	\$413.42	40.4%	48.6%	11.0%	\$1732.88	\$1621.05	\$305.23	47.4%	44.3%	8.3%	0
Hanover	Manager 5	50005	\$1422.97	\$1933.34	\$210.64	39.9%	54.2%	5.9%	\$1261.70	\$1666.03	\$110.55	41.5%	54.8%	3.6%	0
Constantia	Manager 6	50006	\$10289.77	\$3679.39	\$3656.58	58.4%	20.9%	20.8%	\$11454.34	\$4559.35	\$3606.75	58.4%	23.2%	18.4%	0
Middletown	Manager 7	50007	\$581.83	\$1763.55	\$75.98	24.0%	72.8%	3.1%	\$392.32	\$2143.61	\$157.60	14.6%	79.6%	5.8%	0
Total			\$36569.76	\$29278.98	\$12798.38	46.5%	37.2%	16.3%	\$38141.32	\$27644.74	\$13684.22	48.0%	34.8%	17.2%	0

Jersey Mikes Restaurants Total Transactions

8 Week Transactions Trend





Weekly Transactions Breakdown

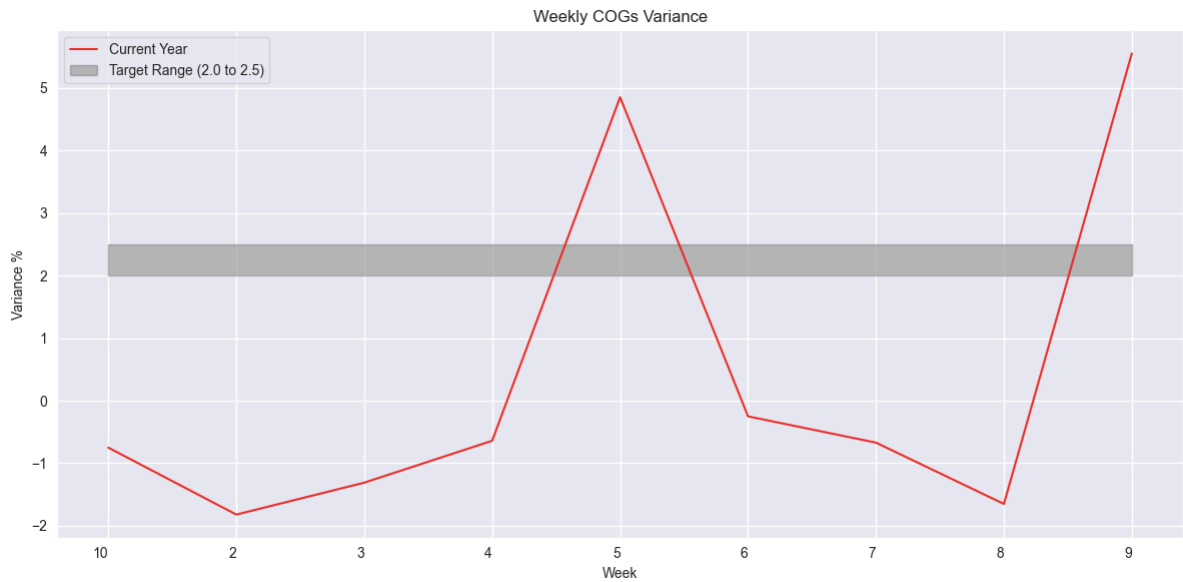
Store Name	Site ID	Last Name	Current Week	Previous Week	WOW Growth %	Previous Year	YOY Growth %	4 Week Avg	4 Week Avg Growth %	Alert
Alnwick	50001	Manager 1	1,318	1,362	-3.2%	1,294	1.9%	1,268	3.9%	
Victor	50002	Manager 2	1,445	1,318	9.6%	1,769	-18.3%	1,441	0.3%	
Gates	50003	Manager 3	1,670	1,744	-4.2%	1,640	1.8%	1,615	3.4%	
Victory Park	50004	Manager 4	913	953	-4.2%	929	-1.7%	885	3.2%	
Hanover	50005	Manager 5	1,051	977	7.6%	909	15.6%	984	6.8%	
Constantia	50006	Manager 6	1,658	1,752	-5.4%	1,509	9.9%	1,671	-0.8%	
Middletown	50007	Manager 7	1,101	1,112	-1.0%	1,231	-10.6%	1,075	2.4%	
Total			9,156	9,218	-0.7%	9,281	-1.4%	8,939	2.4%	

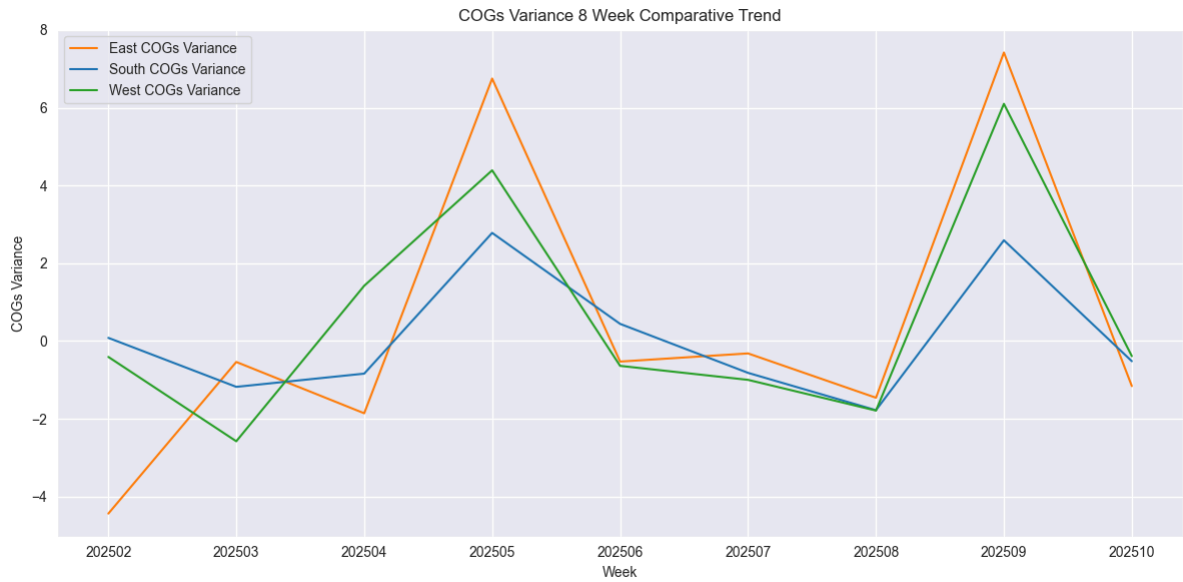
* Alert if 4 Week Average Growth % is below -10%

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Jersey Mikes Restaurants COGs Details

8 Week COGs Trend





Weekly COGs Breakdown

Site ID	Store Name	Last Name	Discarded Bread	Non-Paper Actual %	Non-Paper Theoretical %	Non-Paper Variance %	Overall Actual %	Overall Theoretical %	Overall Variance %	Above	Below	NCD	Alert
50001	Alnwick	Manager 1	89.5	22.21%	23.46%	-1.25%	22.21%	23.46%	-1.25%		ALERT		ALERT
50002	Victor	Manager 2							0.00%		ALERT	No COGs Data	ALERTNo COGs Data
50003	Gates	Manager 3	151.4	14.14%	14.44%	-0.30%	14.14%	14.44%	-0.30%		ALERT		ALERT
50004	Victory Park	Manager 4	20.2	32.41%	32.96%	-0.55%	32.41%	32.96%	-0.55%		ALERT		ALERT
50005	Hanover	Manager 5	579.7	31.41%	32.31%	-0.90%	31.41%	32.31%	-0.90%		ALERT		ALERT
50006	Constantia	Manager 6	-28.5	26.27%	27.82%	-1.55%	26.27%	27.82%	-1.55%		ALERT		ALERT
50007	Middletown	Manager 7	-22.0	26.04%	26.84%	-0.80%	26.04%	26.84%	-0.80%		ALERT		ALERT
Total			790.3	19.84%	20.59%	-0.75%	19.84%	20.59%	-0.75%		ALERT		ALERT

* Alert if variance is above target

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Inventory Analysis

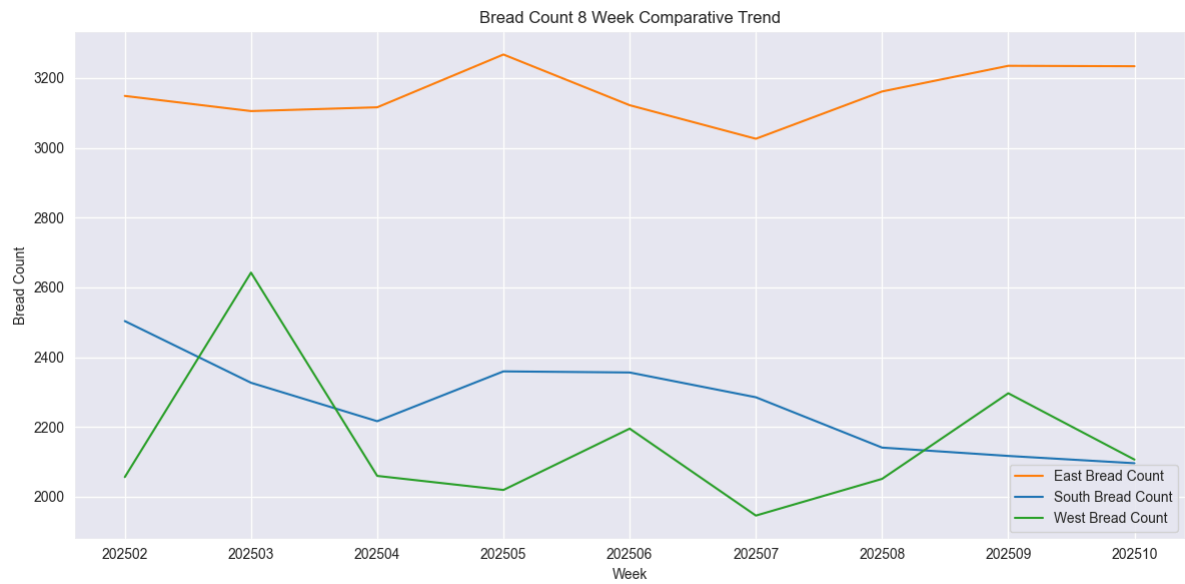
Site ID	Current Week End Value	Previous Week End Value	4 Week Average	8 Week Average	4 Week Alert	8 Week Alert
50001	\$11,327	\$21,410	\$14,094	\$14,381		
50003	\$11,315	\$20,803	\$13,605	\$13,649		
50004	\$10,624	\$17,595	\$12,966	\$13,762		
50005	\$10,956	\$22,427	\$14,915	\$15,288		
50006	\$10,379	\$21,800	\$14,539	\$14,822		
50007	\$8,687	\$19,389	\$12,462	\$12,486		
Total	\$63,288	\$123,424	\$82,581	\$84,388		

* 4 Week Alert if End Value > Previous Week Value for 4 Weeks

* 8 Week Alert if End Value > Previous Week Value for 8 Weeks

Bread Counts



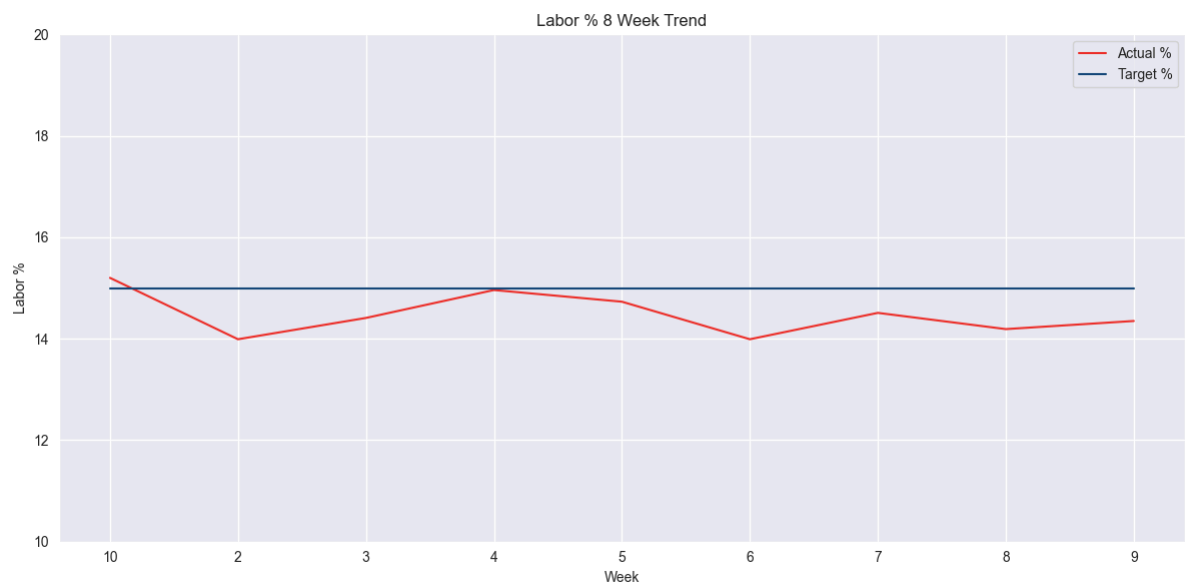


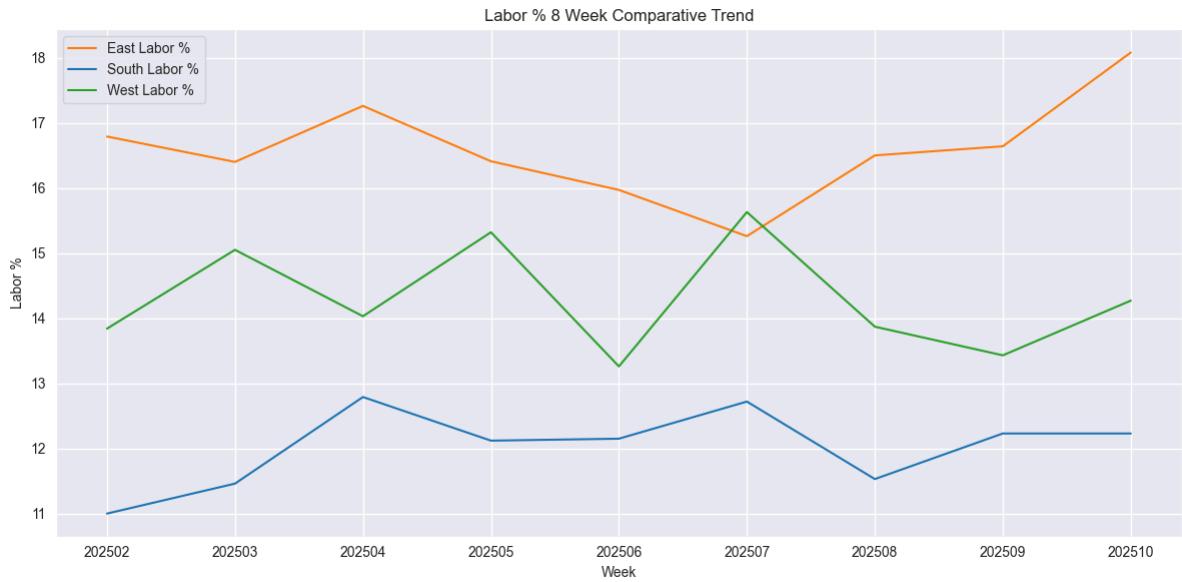
Site ID	Store Name	Last Name	Daily Avg CW	Bread Count CW	Forecasted Bread	Bread Count PW	Bread Count PY	Bread Count CP	Bread WOW%	Bread YOY%	BPLH	Weekly Avg	Average Bread Value
50001	Alnwick	Manager 1	149	1,044		1,156	1,013	2,200	-9.7%	3.0%	3.57	1,004	\$24.02
50002	Victor	Manager 2	150	1,052		961	1,373	2,013	9.5%	-23.4%	5.43	1,251	\$33.52
50003	Gates	Manager 3	195	1,365		1,492	1,328	2,857	-8.6%	2.8%	5.28	1,366	\$25.18
50004	Victory Park	Manager 4	106	742		804	908	1,546	-7.7%	-18.3%	3.16	794	\$23.95
50005	Hanover	Manager 5	130	913		795	794	1,708	14.9%	15.1%	3.12	812	\$23.09
50006	Constantia	Manager 6	193	1,349		1,488	1,261	2,837	-9.3%	7.0%	3.53	1,394	\$26.68
50007	Middletown	Manager 7	139	971		952	1,039	1,923	2.0%	-6.5%	3.76	972	\$22.67
Total			152	7,436		7,648	7,717	15,084	-2.8%	-3.6%	3.89	1,085	\$25.76

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Jersey Mikes Restaurants Labor Overview

8 Week Labor Trend





Weekly Labor Breakdown

Store Name	Site ID	Last Name	BPLH	BPLH Target	Actual %	Training %	Avg Wage	Shift Cost	Actual Hours	Scheduled Hours	Overtime Hours	Scheduled Overtime Hours	Shift Count	Headcount	GM Hours	DM Hours	Manager Peak Hours	Alert
Alnwick	50001	Manager 1	3.57	5.00	17.7%	0.0%	\$15.19	\$4,437	292	277	0	0	111	116	37	0	50%	ALERT
Victor	50002	Manager 2	5.43	5.00	8.3%	0.0%	\$15.18	\$2,943	194	179	0	0	64	64	0	0	0%	
Gates	50003	Manager 3	5.28	5.00	10.0%	0.0%	\$13.32	\$3,444	259	257	0	0	87	92	46	0	70%	
Victory Park	50004	Manager 4	3.16	5.00	22.5%	0.0%	\$17.03	\$3,997	235	248	6	6	81	87	56	0	58%	ALERT
Hanover	50005	Manager 5	3.12	5.00	19.1%	0.0%	\$13.75	\$4,027	293	306	0	0	107	111	33	0	50%	ALERT
Constantia	50006	Manager 6	3.53	5.00	17.0%	0.0%	\$16.02	\$6,117	382	361	11	3	152	158	53	0	56%	ALERT
Middletown	50007	Manager 7	3.76	5.00	18.9%	0.0%	\$16.13	\$4,160	258	247	9	0	84	95	48	0	50%	ALERT
Total			3.89	5.00	15.2%	0.0%	\$15.23	\$29,124	1,912	1,875	27	10	686	723	275	0	56%	ALERT

* Alert if BPLH is below BPLH Target

* Bread per Labor Hour is calculated as Bread Count Current Week/Hours Worked Current Week.
The jobs included in the calculation are Crew Member, Shift Leader in Training, Shift Leader, and Assistant Manager.
[Drill Into Details Here](#)

DM Clock In and Clock Out Hours:

Total Discounts and Coupons:

8.05% | \$15,418.84

Store Promotions

Site ID	Net Sales	Coupon Count	Coupon Amount	Coupon %	Loyalty Count	Loyalty Amount	Loyalty %	Discount Count	Discount Amount	Discount %	Total Count	Total Amount	Total %
50001	\$25,076.23	132	\$1,687.69	6.73%	78	\$945.48	3.77%	29	\$263.86	1.05%	239.00	\$2,897	11.55%
50002	\$35,262.70	3	\$5.38	0.02%	21	\$265.47	0.75%	21	\$77.48	0.22%	45.00	\$348	0.99%
50003	\$34,366.21	99	\$1,237.57	3.60%	105	\$1,226.22	3.57%	61	\$693.98	2.02%	265.00	\$3,168	9.19%
50004	\$17,766.99	37	\$448.92	2.53%	43	\$461.59	2.60%	6	\$58.27	0.33%	86.00	\$969	5.45%
50005	\$21,096.62	56	\$647.72	3.07%	83	\$950.79	4.51%	69	\$593.67	2.81%	208.00	\$2,192	10.39%
50006	\$36,001.11	233	\$3,204.28	8.90%	45	\$637.45	1.77%	42	\$318.44	0.88%	320.00	\$4,160	11.56%
50007	\$22,005.71	31	\$332.53	1.51%	87	\$1,022.24	4.65%	38	\$339.81	1.54%	156.00	\$1,695	7.70%
Total	\$191,575.57	591	\$7,564.09	3.95%	462	\$5,509.24	2.88%	266	\$2,345.52	1.22%	1,319.00	\$15,419	8.05%

Coupons

3.95% | \$7,564.09

Top 10 Coupons Used:

Site ID	Count	Amount	Description	Discount ID
50006	216.000000	\$3197.09	Third Party Item Discount	6584
50001	101.000000	\$1437.10	Third Party Item Discount	6584
50003	79.000000	\$1073.57	Third Party Item Discount	6584
50005	35.000000	\$471.50	Third Party Item Discount	6584
50004	28.000000	\$405.13	Third Party Item Discount	6584
50007	15.000000	\$201.45	Third Party Item Discount	6584
50001	10.000000	\$113.68	BOGO on any sub	40122

Site ID	Count	Amount	Description	Discount ID
50001	7.000000	\$29.04	B2B-Free Chips and Drink with sub purcha	4005
50007	7.000000	\$73.63	Grassroots Cards - Free Sub (No Purch)	1219
50003	6.000000	\$12.37	\$2 of any sub	7152

Stores Coupons Used:

Site ID	Count	Amount
Total	591	\$7564.09
50006	233	\$3204.28
50001	132	\$1687.69
50003	99	\$1237.57
50005	56	\$647.72
50004	37	\$448.92
50007	31	\$332.53
50002	3	\$5.38

Loyalty Coupons

2.88% | \$5,509.24

Top 10 Loyalty Coupons Used:

Site ID	Count	Amount	Description	Discount ID
50003	79.000000	\$896.52	Loyalty E-Program - Free Regular	1898
50005	64.000000	\$764.58	Loyalty E-Program - Free Regular	1898
50007	62.000000	\$700.41	Loyalty E-Program - Free Regular	1898
50001	47.000000	\$491.47	Loyalty E-Program - Free Regular	1898
50004	30.000000	\$326.26	Loyalty E-Program - Free Regular	1898
50006	28.000000	\$357.78	Loyalty E-Program - Free Regular	1898
50002	18.000000	\$203.38	Loyalty E-Program - Free Regular	1898
50001	17.000000	\$322.56	Loyalty E-Program - Free Giant	1899
50006	13.000000	\$271.64	Loyalty E-Program - Free Giant	1899
50005	11.000000	\$86.44	Loyalty E-Program - Free Mini	1897

Stores Loyalty Coupons Used:

Site ID	Count	Amount
Total	462	\$5509.24
50003	105	\$1226.22
50007	87	\$1022.24
50005	83	\$950.79
50001	78	\$945.48
50006	45	\$637.45
50004	43	\$461.59
50002	21	\$265.47

Discounts

1.22% | \$2,345.52

Top 10 Discounts Used:

Site ID	Amount	Count	Description	Discount ID
50006	\$272.47	25.000000	Employee Free Sub	1
50005	\$265.20	24.000000	Employee Free Regular Sub/Wrap/Bowl	1
50003	\$315.42	18.000000	Employee Free Sub	1
50002	\$30.84	17.000000	Employee 50% ITEM Discount	1
50006	\$28.03	15.000000	Employee 50% ITEM Discount	1
50007	\$143.40	14.000000	Employee Free Sub	1
50005	\$19.81	13.000000	Family - 15%	1
50003	\$241.64	13.000000	Grass Roots	1
50005	\$49.48	12.000000	Uniform 25%	1
50005	\$50.52	12.000000	Employee 50% ITEM Discount	1

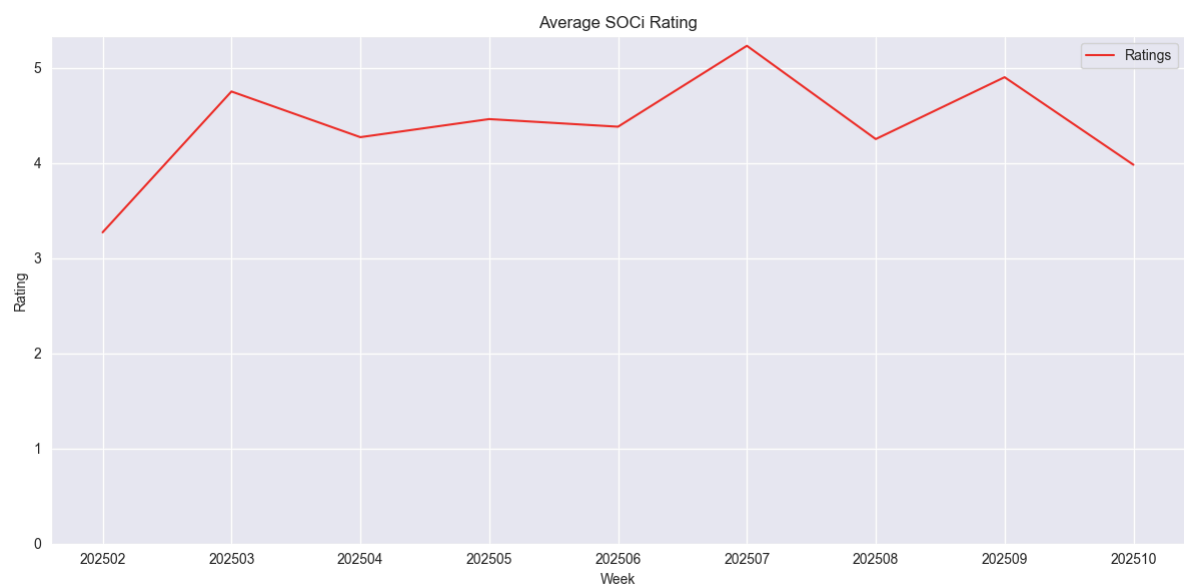
Stores Discounts Used:

Site ID	Count	Amount
Total	266	\$2345.52
50005	69	\$593.67
50003	61	\$693.98

Site ID	Count	Amount
50006	42	\$318.44
50007	38	\$339.81
50001	29	\$263.86
50002	21	\$77.48
50004	6	\$58.27

Ratings and Reviews

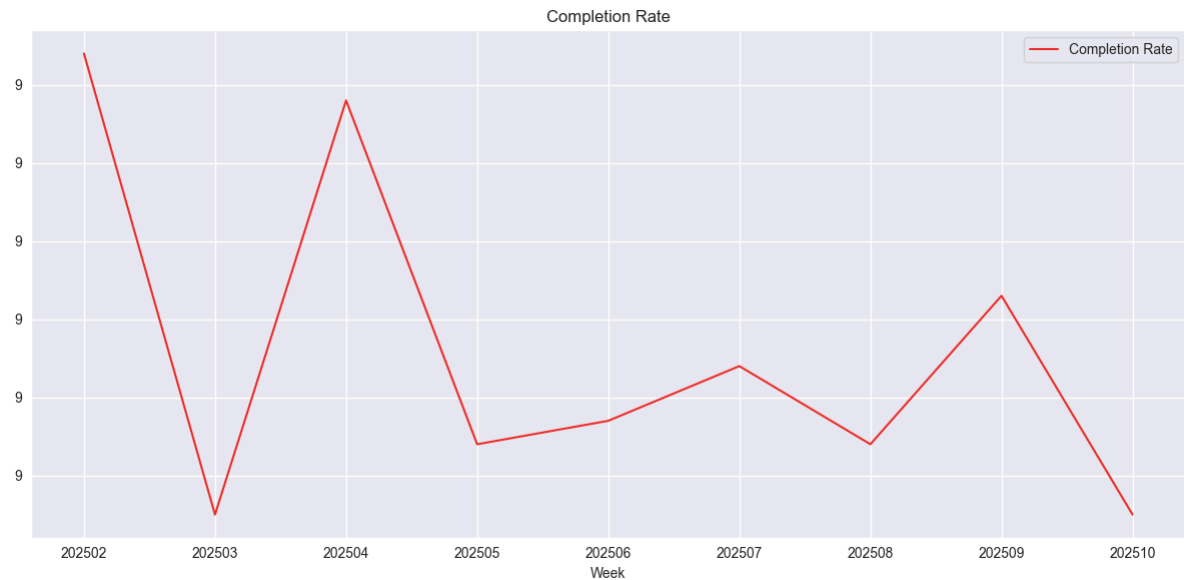
8 Week SOCi Ratings Trend



[Drill Into Details Here](#)

SOCi Review Weekly Breakdown							
Site ID	Store Name	CW Ratings	PW Ratings	CW Review Count	PW Review Count	Avg Rating	Alert
50001	Alnwick			0	0	4.21	
50002	Victor			0	0	4.74	
50003	Gates			0	0	3.39	
50004	Victory Park			0	0	3.98	
50005	Hanover	4.16	4.31	2	1	4.20	
50006	Constantia			0	0	5.57	
50007	Middletown	3.81	5.50	1	1	5.09	ALERT
Total		3.98	4.90	3	2	4.46	ALERT

8 Week Zenput Completion Rate Trend



Zenput Completion Rate:

Site ID	Store Name	Last Name	Total Tasks	Completed Tasks CW	CW Completion %	Completed Tasks PW	PW Completion %	Completed Tasks CP	CP Completion %
50001	Alnwick	Manager 1	496	29	6.1%	31	6.7%	59	6.4%
50002	Victor	Manager 2	439	46	9.5%	46	9.7%	93	9.6%

Site ID	Store Name	Last Name	Total Tasks	Completed Tasks CW	CW Completion %	Completed Tasks PW	PW Completion %	Completed Tasks CP	CP Completion %
50003	Gates	Manager 3	459	43	10.0%	45	10.4%	88	10.2%
50004	Victory Park	Manager 4	479	39	8.7%	39	8.4%	78	8.6%
50005	Hanover	Manager 5	454	46	9.3%	42	9.5%	88	9.4%
50006	Constantia	Manager 6	459	44	9.3%	42	9.5%	86	9.4%
50007	Middletown	Manager 7	470	36	8.4%	39	8.9%	75	8.7%
Total			3255	283	8.8%	284	9.0%	567	8.9%

Lead Time Changes:

Site ID	Store Name	Last Name	Changes CW	Changes PW	12 Week Total Changes
50001	Alnwick	Manager 1	0	0	0
50002	Victor	Manager 2	0	0	0
50003	Gates	Manager 3	0	0	0
50004	Victory Park	Manager 4	0	0	0
50005	Hanover	Manager 5	0	0	0
50006	Constantia	Manager 6	0	0	0
50007	Middletown	Manager 7	0	0	0
Total			0	0	0

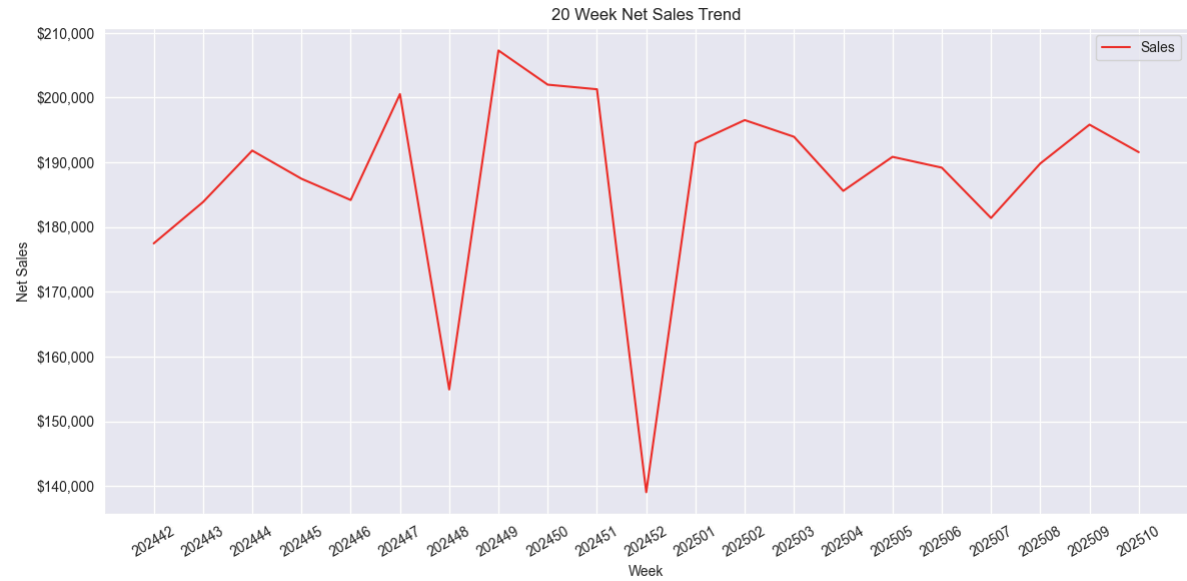
[Drill Into Details Here](#)

Theft Prevention:

Store Name	Site ID	Last Name	Cancelled Tickets	Refund Value	Refund Count	CW 3rd Party Refunds	PW 3rd Party Refunds	Payouts	Disc/Coup	Disc/Coup %	Cancelled Alert	Disc/Coup Alert	Refund Alert
Alnwick	50001	Manager 1	66	\$93	1	0	0	\$7	\$2,897	11.6%		ALERT	ALERT
Victor	50002	Manager 2	5	\$169	13	0	0	\$0	\$348	1.0%	ALERT		ALERT
Gates	50003	Manager 3	79	\$24	2	0	0	\$75	\$3,158	9.2%	ALERT	ALERT	
Victory Park	50004	Manager 4	53	\$13	1	0	0	\$0	\$969	5.5%			
Hanover	50005	Manager 5	35	\$363	3	0	0	\$0	\$2,192	10.4%		ALERT	ALERT
Constantia	50006	Manager 6	72	\$58	3	0	0	\$0	\$4,160	11.6%	ALERT	ALERT	ALERT
Middletown	50007	Manager 7	35	\$9	1	0	0	\$0	\$1,695	7.7%			
Total			345	\$730	24	0	0	\$82	\$15,419	8.1%		ALERT	ALERT

* Alert if 10% above 30 Day Average

20 Week Sales Trend



Period To Date Performance

Site ID	Store	Last Name	Net Sales	GM Hours	Labor Actual	Bread Count	Actual Hours	BPLH	Avg Wage	COGs Actual	COGs Theoretical	COGs Variance	Avg Daily Net Sales	PY Period Sales	YTD Net Sales	PY YTD Net Sales	YTD Labor %	YTD BPLH	YTD Cogs Usage Actual	YTD Cogs Variance %
50001	Alnwick	Manager 1	\$52,794.51	41.17	16.5%	2,199.90	553.980000	3.97	\$15.71	26.3%	26.4%	1.8%	\$3,771.04	\$49,854.53	\$244,929.81	\$219,290.00	17.3%	3.70	\$63,652.16	0.5%
50002	Victor	Manager 2	\$67,835.29		8.9%	2,012.95	381.530000	5.28	\$15.85			0.0%	\$4,845.38	\$88,901.04	\$370,527.69	\$405,582.00	8.7%	6.27	\$	0.0%
50003	Gates	Manager 3	\$71,647.91	47.22	10.1%	2,856.95	517.080000	5.53	\$13.98	17.6%	15.2%	2.4%	\$5,117.71	\$66,220.91	\$337,369.92	\$296,800.00	10.6%	5.52	\$56,387.59	1.0%
50004	Victory Park	Manager 4	\$37,157.31	55.84	21.1%	1,545.81	471.000000	3.28	\$16.61	37.8%	33.7%	4.1%	\$2,654.09	\$43,298.23	\$178,275.01	\$187,621.00	21.3%	3.46	\$62,712.55	2.0%
50005	Hanover	Manager 5	\$39,903.98	43.72	19.7%	1,708.33	575.940000	2.97	\$13.65	43.0%	38.3%	4.6%	\$2,850.28	\$36,448.61	\$189,402.71	\$162,255.00	21.0%	2.82	\$72,085.40	2.6%
50006	Constantia	Manager 6	\$74,292.04	48.50	14.7%	2,837.08	664.070000	4.27	\$16.42	31.2%	28.8%	2.4%	\$5,306.57	\$72,638.03	\$367,778.10	\$320,968.00	13.0%	4.73	\$88,120.50	1.6%
50007	Middletown	Manager 7	\$43,772.29	48.83	19.8%	1,923.12	518.220000	3.71	\$16.71	34.2%	31.3%	3.0%	\$3,126.59	\$45,355.79	\$219,459.15	\$211,741.00	19.2%	3.65	\$68,267.37	2.2%
Total			\$387,403.33	285.28	14.8%	15,084.14	3681.830000	4.10	\$15.54	25.0%	22.6%	2.4%	\$3,953.10	\$402,717.15	\$1,907,742.39	\$1,804,258.00	14.6%	4.22	\$411,225.57	1.2%

2025 Quarter Dates

Quarter	Start Date	End Date
1	12-30-2024	04-20-2025
2	04-21-2025	07-13-2025
3	07-14-2025	10-05-2025
4	10-06-2025	12-28-2025

2025 Period Dates

Period	Start Date	End Date
1	12-30-2024	01-26-2025
2	01-27-2025	02-23-2025
3	02-24-2025	03-23-2025
4	03-24-2025	04-20-2025
5	04-21-2025	05-18-2025
6	05-19-2025	06-15-2025
7	06-16-2025	07-13-2025
8	07-14-2025	08-10-2025
9	08-11-2025	09-07-2025
10	09-08-2025	10-05-2025
11	10-06-2025	11-02-2025
12	11-03-2025	11-30-2025
13	12-01-2025	12-28-2025