

Dear Store, Here is your Weekly Report for Store **50007**. Report for Week: **10** of **2025**

Overview

Year To Date Net Sales: Net Sales: \$219,459 PY Sales: \$211,741 Growth: 3.6%

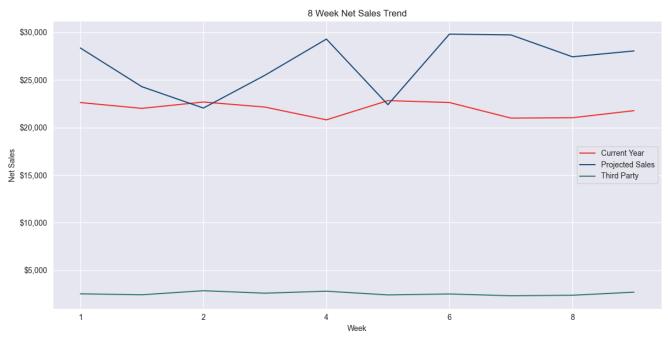
Year To Date Same Store Sales: Net Sales: \$219,459 Growth: 3.6%

Weekly Net Sales: Net Sales : \$22,005.71 Projected Sales : \$24,285 3rd Party : \$2,421

YTD Average Weekly Sales: \$21,946

Average Transaction Value: 19.99

Net Sales



Weekly Net Sales Breakdown

Store Name	Site ID	Current Week	Projected Sales	Previous Week	Growth	Week Sales Rank CY	Alert
Middletown	50007	\$22,006	\$24,285	\$21,767	1.1%		

^{*} Alert if weekly growth is below -10%

SSS YOY Table

Store Name	Site ID	Last Name	Current Week	PY Current Week	Weekly Growth	PY YTD Net Sales	CY YTD Net Sales	Yearly Growth	Alert
Middletown	50007	Manager 7	\$22,006	\$22,232	-1.0%	\$211,741	\$219,459	3.6%	

^{*} Week Sales Rank CY returned if the Current Week Sales is in the top 3 of Sales for the year.

<u>Drill Into Details Here</u>

Weekly Average Net Sales / Transactions / Bread Stats

Site ID	Avg Weekend Net Sales	Avg Weekday Sales	Avg Lunch (9-3) Net Sales		Avg Lunch (9- 3) %	Avg Close (3- 9) %	Avg Weekend Bread Count	Avg Weekday Bread Count	Avg Lunch (9-3) Bread Count	Avg Close (3-9) Bread Count	Avg Weekend Transactions	Avg Weekday Transactions	Avg Lunch (9-3) Transactions	Avg Close (3-9) Transactions
50007	\$3,591	\$2,965	\$1,566	\$1,565	50.0%	50.0%	157	131	65	73	165	154	80	77

Sales Type Breakdown

Store Name	Site ID	Walk In	Online Sales	3rd Party	Total Online
Middletown	50007	62.1%	26.9%	11.0%	37.9%

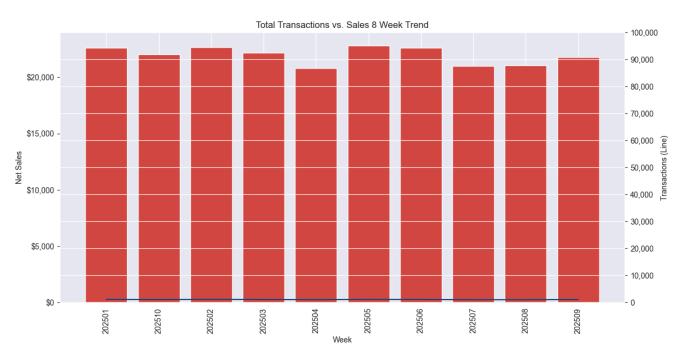
Ezcater Completed Orders

Site ID	Store Name	Last Name	Number of Orders	Net Sales
50007	Middletown	Manager 7	1	\$171.64

Catering Sales

Site ID	Store Name	Last Name	Catering Tickets	Catering Sales	Catering %
50007	Middletown	Manager 7	7	\$1,990.52	9.1%

Transactions



Weekly Transactions Breakdown

Store Name	Site ID	Current Week	Previous Week	Previous Year	YOY Growth %	Alert
Middletown	50007	1,101	1,112	1,231	-10.6%	ALERT

^{*} Alert if weekly growth is below -10%

Cost Of Goods

Weekly COGs Variance Current Year Target Range (2.0 to 2.5) 8 6 2 0 -2

Weekly COGs Breakdown

Store Name	Site ID	Discarded Bread	Non-Paper Actual %	Non-Paper Theoretical %	Non-Paper Variance %	Overall Actual %	Overall Theoretical %	Overall Variance %	Above	Below	NCD	Alert
Middletown	50007	-22.0	26.04%	26.84%	-0.80%	26.04%	26.84%	-0.80%		ALERT		ALER

Week

8

* Alert if variance is above target

Drill Into Details Here

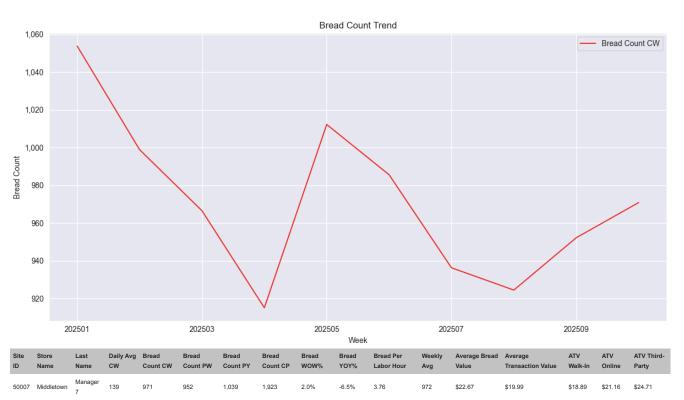
Inventory Analysis

Site ID	Current Week End Value	Previous Week End Value	4 Week Average	8 Week Average	4 Week Alert	8 Week Alert
50007	\$8,687	\$19,389	\$12,462	\$12,486		

^{* 4} Week Alert if End Value > Previous Week Value for 4 Weeks

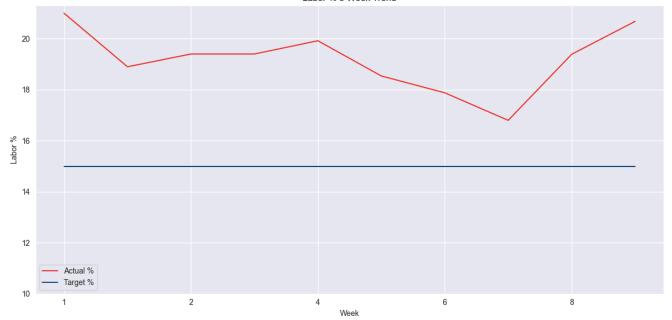
2

Bread Counts



^{* 8} Week Alert if End Value > Previous Week Value for 8 Weeks

Labor % 8 Week Trend



Weekly Labor Breakdown

Store Name			Training %	Target	Bread Per Labor Hour		Shift Cost	Actual Hours	Scheduled Hours	Overtime Hours	Scheduled Overtime Hours	Shift Count	Headcount	GM Hours	DM Hours	Manager Peak Hours	Alert
Middletown	50007	18.9%	0.0%	15.0%	3.76	\$16.13	\$4,160	258	247	9	0	84	95	48	0	50%	ALERT

Total Discounts and Coupons:

7.70% | \$1,694.58

Store Daily Promotions

Site ID	Net Sales	Coupon Count	Coupon Amount	Coupon %	Loyalty Count	Loyalty Amount	Loyalty %	Discount Count	Discount Amount	Discount %	Total Count	Total Amount	Total %
50007	\$22,005.71	31	\$332.53	1.51%	87	\$1,022.24	4.65%	38	\$339.81	1.54%	156.00	\$1,695	7.70%

Coupons

1.51% | \$332.53

Top 10 Coupons Used:

Count	Amount	Description
15	\$201.45	Third Party Item Discount
7	\$73.63	Grassroots Cards - Free Sub (No Purch)
4	\$9.33	\$2 of any sub
1	\$10.96	Huddle - B1G1 Reg Sub
1	\$2.22	2.00 off any sub
1	\$2.47	\$2 off any Sub
1	\$11.07	Huddle - Free Reg Sub
1	\$10.48	Buy reg sub, get reg sub free

Stores Coupons Used:

Count	Amount
31	\$332.53

Loyalty Coupons

4.65% | \$1,022.24

Top 10 Loyalty Coupons Used:

Count	Amount	Description
62	\$700.41	Loyalty E-Program - Free Regular
11	\$220.55	Loyalty E-Program - Free Giant
11	\$93.95	Loyalty E-Program - Free Mini
2	\$18.81	Loyalty - Free Sub (No Purchase)
1	\$3.58	Loyalty - Free Combo w/ Sub

Stores Loyalty Coupons Used:

^{*} Bread per Labor Hour is calculated as Bread Count Current Week/Hours Worked Current Week.

The jobs included in the calculation are Crew Member, Shift Leader in Training, Shift Leader, and Assistant Manager.

<u>Drill Into Details Here</u>

Count	Amount
87	\$1022.24

Discounts

1.54% | \$339.81

Top 10 Discounts Used:

Amount	Count	Description
\$143.40	14	Employee Free Sub
\$24.54	9	Military
\$77.76	7	Employee Free Regular Sub/Wrap/Bowl
\$75.42	6	Grass Roots
\$7.20	2	Employee 50% ITEM Discount

Stores Discounts Used:

Count	Amount
38	\$339.81

SOCi Review Weekly Breakdown

Site ID	Store Name	CW Ratings	PW Ratings	CW Review Count	PW Review Count	Avg Rating	Alert
50007	Middletown	3.81	5.50	1	1	5.09	ALERT

Zenput Completion Rate

Site ID	Store Name	Last Name	Total Tasks	Completed Tasks CW	CW Completion %	Completed Tasks PW	PW Completion %	Completed Tasks CP	CP Completion %
50007	Middletown	Manager 7	470	36	8.4%	39	8.9%	75	8.7%

Lead Time Changes

Site ID	Store Name	Last Name	Changes CW	Changes PW	12 Week Total Changes
50007	Middletown	Manager 7	0	0	0

Theft Prevention

Store Name	Site ID	Cancelled Tickets	Refund Value	Refund Count	Approved Disputes Value	CW 3rd Party Refunds	PW 3rd Party Refunds	Payouts	Disc/Coup	Disc/Coup %	Cancelled Alert	Disc/Coup Alert	Refund Alert
Middletown	50007	35	\$9	1	0	0	0	\$0	\$1,695	7.7%			

Third Party Sales

Store Name	Site ID	Ubereats Sales CW	Doordash Sales CW	Grubhub Sales CW	UberEats %	DoorDash %	GrubHub %	Ubereats Sales PW	Doordash Sales PW	Grubhub Sales PW	UberEats % PW	DoorDash % PW	GrubHub % PW	Third Party Alert
Middletown	50007	\$581.83	\$1763.55	\$75.98	24.0%	72.8%	3.1%	\$392.32	\$2143.61	\$157.60	14.6%	79.6%	5.8%	None

20 Week Sales Trend



Period To Date Performance

Store	Net Sales	Labor Actual	Labor Target	Bread Count	Actual Hours	Bread Per Labor Hour	-		COGs Theoretical			PY Period Sales		PY YTD Net Sales	YTD Labor %	YTD Cogs Usage Actual	YTD Cogs Variance %
Middletown	\$43,772.29	19.8%	15.0%	1,923.12	518.22	3.71	\$16.71	34.2%	31.3%	3.0%	\$3,126.59	\$45,355.79	\$219,459.15	\$211,741.00	19.2%	\$68,267.37	2.2%

2025 Quarter Dates

Quarter	Start Date	End Date
1	12-30-2024	04-20-2025
2	04-21-2025	07-13-2025
3	07-14-2025	10-05-2025
4	10-06-2025	12-28-2025

2025 Period Dates

Period	Start Date	End Date
1	12-30-2024	01-26-2025
2	01-27-2025	02-23-2025
3	02-24-2025	03-23-2025
4	03-24-2025	04-20-2025
5	04-21-2025	05-18-2025
6	05-19-2025	06-15-2025
7	06-16-2025	07-13-2025
8	07-14-2025	08-10-2025
9	08-11-2025	09-07-2025
10	09-08-2025	10-05-2025
11	10-06-2025	11-02-2025
12	11-03-2025	11-30-2025
13	12-01-2025	12-28-2025